

Insan Ali & Son

SHIP-CHANDLER AND GENERAL ORDER SUPPLIER



70 YEARS OF
EXCELLENCE



PROVISION



BOND STORES



ELECTRICAL STORES



SAFETY STORES



DECK STORES



MARINE SPARES

SERVING MAJOR INDIAN PORTS & OVERSEAS



QUALITY
ASSURED



RESPONSIVE
SUPPORT



PAN-INDIA &
INTERNATIONAL
PORT COVERAGE

WHO WE ARE

BUILT ON TRUST.

DRIVEN BY SERVICE.

M/S INSAN ALI & SON, began in **1950**, when **Mr. Insan Ali**, a 25-year-old from Uttar Pradesh, arrived in Calcutta (currently Kolkata) with a cotton bag and a few pennies. In **1956**, he began supplying provisions to vessels calling at Calcutta Port.

Over the decades, the business grew through the trust of leading shipping companies. Today, his legacy continues through the **third generation, led by his grandson, Mr. Abdul Rahman**, carrying forward core values of **trust, reliability, and dedicated service**.

Insan Ali & Son is a trusted name in ship chandling and marine supply, providing provisions, stores, and technical equipment to vessels across major Indian ports.



OUR ORGANISATION PROFILE

MR. ABDUL RAHMAN
DIRECTOR & CEO

MR. MD MOHSIN KHAN
CMO & OPERATIONS

MR. ABDUL WAHEED
CHIEF OPERATING OFFICER

MR. SANJIB DEY
SPARES HEAD

MR. SAIKAT MAITY
KOLKATA BRANCH
MANAGER

MR. RIZWAN SURTY
MUMBAI BRANCH
MANAGER

MR. SIBSANKAR DAS
PARADIP BRANCH
MANAGER

MR. ALLAM ANIL BABU
VIZAG BRANCH
MANAGER

MR. FAWAD JABBAR
ACCOUNTANT

MR. AKRAM MANSURI
PROCUREMENT
MANAGER

MR. MD WAHID
PROCUREMENT
EXECUTIVE



AT INSAN ALI & SON,

WE DON'T JUST SUPPLY STORES, WE DELIVER QUALITY.

ONE PARTNER. COMPLETE SOLUTION.

WITH COMPREHENSIVE VESSEL SUPPLY CAPABILITIES AND COVERAGE ACROSS MAJOR INDIAN PORTS, WE PROVIDE QUALITY PRODUCTS, TIMELY DELIVERY AND EFFICIENT COORDINATION TO MEET THE OPERATIONAL REQUIREMENTS OF EVERY VESSEL.



WIDE PORT COVERAGE

Serving major ports on India's East and West coast and Global ports with a strong supply network.



COMPLETE VESSEL SUPPLY

From provisions to technical spares, we provide a one-stop solution for all vessel requirements.



QUALITY ASSURANCE

Certified processes and reliable sourcing ensure consistent quality and compliance.



CUSTOMER COMMITMENT

Built on trust, transparency, and long-term relationships with our valued maritime partners.



**YOUR VESSEL.
OUR COMMITMENT.**

Wherever you sail, we are ready to supply.
Quality products. Timely delivery. Complete support.



WHEREVER YOUR VESSEL CALLS, WE'RE READY TO SUPPLY.

With a strong presence across India's major ports, we ensure reliable supplies wherever your vessel arrives.

WEST COAST

GUJRAT

- 📍 Mundra
- 📍 Deendayal (Kandla)
- 📍 Sikka
- 📍 Pipavav
- 📍 Hazira
- 📍 Dahej
- 📍 Magdalla
- 📍 Navlakhi

MAHARASHTRA

- 📍 Mumbai
- 📍 JNPT (Nhava Sheva)

KARNATAKA

- 📍 New Mangalore

EAST COAST

WEST BENGAL

- 📍 Kolkata
- 📍 Haldia

ODISHA

- 📍 Paradip
- 📍 Dhamra
- 📍 Gopalpur

ANDHRA PRADESH

- 📍 Visakhapatnam
- 📍 Gangavaram
- 📍 Kakinada
- 📍 Krishnapatnam

TAMIL NADU

- 📍 Chennai
- 📍 Ennore
- 📍 Tuticorin



STRATEGIC LOCATIONS. STRONGER SUPPORT.

Our extensive port network allows us to deliver efficient, timely, and cost-effective supply solutions across the Indian coast.



WIDE COVERAGE

Presence across major ports on both East and West coasts and Overseas.



TIMELY RESPONSE

Quick turnaround and prompt delivery to meet vessel schedules.



RELIABLE PARTNER

Dependable supply support for every vessel, every time.



READY TO SERVE

Wherever you sail we are ready to support your needs.



WHEREVER YOUR VESSEL CALLS, WE'RE READY TO SUPPLY.



NORTH AMERICA

USA

- 📍 New York

CANADA

- 📍 Vancouver
- 📍 Montreal



SOUTH AMERICA

BRAZIL

- 📍 Santos
- 📍 Rio de Janeiro
- 📍 Paranagua

ARGENTINA

- 📍 Buenos Aires
- 📍 Bahia Blanca



EUROPE

NETHERLANDS

- 📍 Rotterdam

GERMANY

- 📍 Hamburg
- 📍 Bremerhaven

UNITED KINGDOM

- 📍 Felixtowe
- 📍 Southampton



MIDDLE EAST

UAE

- 📍 Jebel Ali
- 📍 Khalifa Port
- 📍 Fujairah

SAUDI ARABIA

- 📍 Dammam
- 📍 Jeddah

OMAN

- 📍 Sohar
- 📍 Salalah



ASIA PACIFIC

CHINA

- 📍 Shanghai
- 📍 Ningbo
- 📍 Qingdao
- 📍 Shenzhen
- 📍 Guangzhou

SINGAPORE

- 📍 Singapore

TURKEY

- 📍 Haydarpasa
- 📍 Kepez

VIETNAM

- 📍 Binh Duong
- 📍 NOSCO Shipyard

SRI LANKA

- 📍 Colombo

JAPAN

- 📍 Yokohama
- 📍 Kobe

SOUTH KOREA

- 📍 Busan



AFRICA

SOUTH AFRICA

- 📍 Durban
- 📍 Cape Town

EGYPT

- 📍 Port Said ★
- 📍 Alexandria
- 📍 Suez ★

NIGERIA

- 📍 Lagos

KENYA

- 📍 Mombasa

TANZANIA

- 📍 Dar es Salaam



GLOBAL STRENGTH. LOCAL RELIABILITY.

Our global port network enables us to deliver efficient, timely and cost-effective supply solutions across the world.



WIDE COVERAGE

Presence across major ports in 6 continents.



TIMELY RESPONSE

Quick turnaround and prompt delivery to meet vessel schedules.

AUSTRALIA

- 📍 Sydney
- 📍 Melbourne



ONE NETWORK. MANY GLOBAL PORTS. COMPLETE SUPPORT.

EVERY REQUIREMENT. ONE RELIABLE PARTNER.

From deck to engine and from bridge to galley, we provide a comprehensive range of quality products and services to meet every vessel requirement under one roof.



01



DECK STORES REQUIREMENT

- Mooring Ropes & Wire Ropes
- Deck Equipment & Consumables
- Anchoring & Lifting Equipment
- Hardware Fittings
- Safety Nets, Life Buoys & more



02



ENGINE STORES & SPARES

- Pumps, Motors & Compressors
- Filters, Gaskets & Bearings
- Pipes, Valves & Fittings
- Purifier & Boiler Spares
- OEM & Replacement Spares



03



SALOON & PROVISIONS

- Fresh Fruits, Vegetables & Dairy
- Frozen Meat, Poultry & Seafood
- Dry Stores, Beverages & Snacks
- Galley Equipment & Consumables
- Bonded Stores (as per requirement)



04



SAFETY STORES

- Life Saving Equipment / LSA
- Fire Fighting Equipment / FFA
- Personal Protective Equipment (PPE)
- Safety Signs & Accessories
- Navigation & Signal Equipment



05



MARINE PAINTS & CHEMICALS

- Marine Paints & Coatings
- Thinners, Solvents & Cleaners
- Corrosion Protection Products
- Deck & Engine Room Chemicals
- Maintenance & Repair Materials



06



TECHNICAL & SPECIALISED SUPPLY

- Air Compressors & Air Dryers
- Refrigeration & Heat Exchanger Items
- Electrical & Instrumentation Items
- Hard-to-find & Specialised Spares
- OEM Sourcing & Urgent Requirements



ONE SOURCE. EVERY SOLUTION.

We streamline your procurement process by providing a complete range of quality products with consistent service and timely delivery.



QUALITY
ASSURED



TIMELY
DELIVERY



RELIABLE
SERVICE

STRONG ON DECK. SAFE AT SEA.

We supply a complete range of deck and marine stores that ensure the safety, efficiency and reliability of your vessel operations in all circumstances.



MOORING

- Mooring Ropes (PP, Nylon, Polyester)
- Steel Wire Ropes & Slings
- Hawasers & Tails
- Shackles, Hooks & Thimbles
- Chains & Accessories



SAFETY EQUIPMENT

- Life Buoys & Life Jackets
- Immersion Suits
- Safety Nets
- Fire Fighting Equipment
- PPE & Safety Accessories



DECK & GENERAL STORES

- Deck Machinery & Equipment
- Anchoring & Lifting Equipment
- Marine Hardware & Fittings
- Consumables & General Stores
- Navigational & Signal Equipment



PREMIUM MOORING ROPES



Authorised Dealer & Stockist of TUFROPES – trusted globally for superior strength, durability and performance.



HIGH STRENGTH
Built for extreme marine conditions



LONG LASTING
Durable & abrasion resistant



RELIABLE
Consistent quality you can trust



OUR DECK RANGE INCLUDES



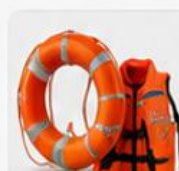
Mooring Ropes & Hawasers



Wire Ropes & Cables



Shackles, Hooks & Fittings



Life Saving Equipment



Deck Equipment & Hardware

QUALITY ASSURANCE.



Trusted manufacturers



Inspected for Strength and Durability



Compliant with international marine standards



ENGINEERING SUPPORT FOR CRITICAL OPERATIONS.

We supply high-quality engine spares.



TURBOCHARGER



- Turbocharger – Complete Unit (New/Reconditioned)
- Bearings, Casings, Nozzles, Blades, Rotors
- Overhauling Kits & Service Parts
- Inspection, Repair & Maintenance Support



PUMPS



- Marine Pumps (All Types)
- Centrifugal Pumps
- Fuel & Lube Oil Pumps
- Fresh Water & Bilge Pumps



MOTORS



- AC & DC Motors
- Marine Duty Motors
- Explosion Proof Motors
- Motor Spares & Accessories



FILTERS & PURIFIERS



- Fuel Oil, Lube Oil & Air Filters
- Purifiers Spares
- Filter Elements (All Types)
- Filtration & Separation



COMPRESSORS & AIR DRYERS



- Air Compressors (All Type)
- Air Dryer Units
- Spare Parts & Service Kits
- Maintenance & Accessories



REFRIGERATION EQUIPMENT



- Marine Refrigeration Compressors
- Condensing Units
- Refrigerants & Oils
- Spare Parts & Accessories



HEAT EXCHANGERS & BOILER SPARES



- Plate Heat Exchangers
- Boiler Mountings & Spares
- Gaskets & Tubes
- Complete Solutions

BRANDS WE SOURCE & SUPPLY



* Above are some of the major brands. We can source any OEM or equivalents quality brands as per requirement.



SPARES

New & Reconditioned
both available



SERVICE & WARRANTY

Motor rewinding with
service and warranty



ENGINEERED
TO KEEP YOU
MOVING AHEAD.

PROVISIONS. FROM GALLEY TO CREW.

We provide high-quality provisions that meet the highest standards of freshness, hygiene and safety.

From fresh produce to bulk supplies, we ensure your crew gets the best, every time.



*REAL PHOTOGRAPH



FRESH

- Fresh Fruits & Vegetables
- Dairy Products
- Eggs
- Bakery Breads
- All Fresh



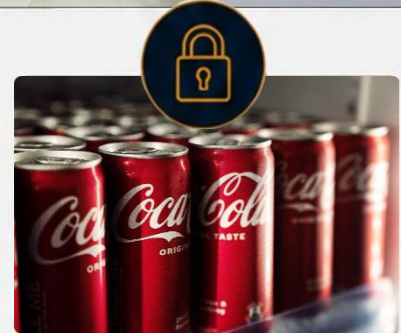
FROZEN

- Meat, Poultry & Seafood
- Frozen Vegetables
- Ice Creams & Desserts
- Quality Frozen Products
- Properly Packed & Stored



DRY STORES

- Rice, Pulses & Flour
- Pasta, Noodles & Cereals
- Canned Food & Sauces
- Beverages & Snacks
- Bulk & Packaged Options



BONDED STORES

- Tobacco Products
- Confectionary
- Soft Drinks Canned
- Duty Paid / Duty Free
- As per Vessel Requirement



QUALITY. HYGIENE. TRUST.

All provisions are sourced from reliable suppliers and inspected for quality, hygiene and longer shelf life before delivery to your vessel.



QUALITY ASSURED

Sourced from trusted suppliers and quality checked.



TEMPERATURE CONTROLLED

Maintaining cold chain for freshness.



HYGIENIC PACKAGING

Packed with care and maintain hygiene.



TIMELY DELIVERY

On-time delivery as per vessel schedules.



CREW SATISFACTION

Better provisions lead to happier and more productive crew.



GOOD FOOD. GREAT JOURNEYS.

We ensure your vessel is always fully stocked with the best provisions across all ports.



QUALITY IS NOT A CLAIM. IT'S A SYSTEM

At Insan Ali & Son, quality, safety and compliance are integral to everything we do. Our certifications and industry memberships reflect to excellence and customer satisfaction.



OUR CERTIFICATIONS



ISO 9001:2015

Quality Management System

Ensures consistent quality, continuous improvement and customer satisfaction through a robust quality management system.



IMPA MEMBER

International Marine Purchasing Association

Global membership that enables us to deliver reliable supplies to the international maritime community.



SHIPSERV MEMBER

Marine Procurement Platform

Global maritime marketplace enabling trusted connection between ship suppliers and vessel Operators



HACCP CERTIFIED

Hazard Analysis & Control Points

Food safety management system that ensures safe handling, storage and delivery of provisions to our valued clients.



EGAC ACCREDITED

Egyptian Accreditation Council

Accredited to international standards for quality and compliance in our operations and services.



BUILT ON TRUST. DELIVERED WITH ASSURANCE.

Our certifications and memberships demonstrate our dedication to quality, compliance and operational excellence across all aspects of our business.

OTHER APPLICABLE CERTIFICATIONS



Food Safety and Standards of India



International Accreditation Forum



Environmental Management Systems



Occupational Health and Safety



CERTIFICATES AVAILABLE UPON REQUEST



**QUALITY TODAY.
RELIABLE PARTNER ALWAYS.**



Certified Quality



Trusted Partnerships



Reliable Vessel Support

**YOUR TRUST.
OUR RESPONSIBILITY.
EVERY TIME.**

OUR COMMITMENT. YOUR CONFIDENCE.

At **Insan Ali & Son**, we go beyond supplying products. We build lasting relationships based on trust, integrity and dependable service.



INTEGRITY

Honest in dealings,
Transparent in every
transaction.



RELIABILITY

Consistent
Quality and
satisfaction



PARTNERSHIP

Growing together
with our clients
and partners.



FOCUS

Customer satisfaction is
our top priority.



OUR PROMISE

The right products.
On time. Every time.
Anywhere you sail.



TRUSTED BY REPUTED CLIENTS



The Great Eastern
Shipping Co. Ltd.



ASCENSION SHIP
MANAGEMENT &
OPERATION CO. LLC



...and many more leading shipping companies across the globe

OUR LEGACY. OUR STRENGTH.



70+
YEARS

of Industry Experience



1000+
SATISFIED CLIENTS

Across the Globe



5000+
PRODUCTS

Ready to Serve



PAN-INDIA
PRESENCE

Multiple Ports Covered



24x7
SUPPORT

Always at Service



THANK YOU

FOR SAILING WITH US.

Together we navigate
towards a stronger further.



OVERSEAS
PORT PRESENCE

SCAN TO VISIT
OUR WEBSITE



THANK YOU FOR YOUR TRUST

We value every partnership and remain committed to delivering the best products, competitive pricing and reliable services every time, at every port.

We look forward to serving you on your next voyage.



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Thank You!
FOR SAILING WITH US



ANY PORT.
ANY TIME.
WE DELIVER.

SCAN TO VISIT
OUR WEBSITE

